

# Harvest the Field

(Conclusions and Analysis)

---

## Year End Accounting Process

**Martille Faatz LLC will provide the following reconciliations:**

- Accounts Payable
- Accounts Receivable
- Bank Accounts
- Equity Accounts
- Fixed Assets
- Inventory
- Liabilities
- Petty Cash
- Revenue & Expense Accounts

### Closing Entries

- Accruals
- Amortization
- Depreciation
- Distributions
- Inventory Valuation
- Reversing Entries

### Financial Statement Preparation

- Balance Sheet
- Statement of Revenue & Expenses
- Statement of Shareholder's Equity
- Statement of Cash Flows
- Budget vs. Actual Report

### Profitability Study

- Industry Benchmark Report
- Item or Profit Center Analysis
- Key Performance Indicators Analysis
- Marketing Profitability Analysis
- Impact of Branding on Business Valuation

### Compliance Work

- Business Income Tax Returns
- Corporate Compliance
- Individual Income Tax Returns
- Payroll Reconciliation
- Payroll Returns, W-2s, 1099s
- Sales Tax Reconciliation
- Workers Compensation Audit

### Situational Evaluation

- Measure Successes
- Identify Areas of Opportunities
- Determine Solutions
- Outline Solution Implementation

### Goal Achievement

- Review achieved goals
- Review unachieved goals
- Outline processes needed to achieve all goals
- Implement processes
- Formulate goals for coming year