

Seed the Field

(Systems Implementation that drive Financial Goals)

Accounting Systems Analysis

Implementation of accounting system changes to meet financial goal measurement and Key Performance Indicators

- Develop timeline
- Provide accurate, timely, user-friendly data
- Implement paperless systems
- Evaluate cloud computing
- Evaluate compliance within a variety of sectors including:
 - Sales, Payroll, Income Taxes
 - Sales Tax - Nexus
 - Government Regulations: EPA, OSHA, FSA
- Track key profit centers
- Cash flow, budgets, and forecasts

Training Classes

Offer either:

- Bookkeeper Certification
- Bookkeeping training classes that teach skills necessary to implement changes provided in the session

Accountability of System Changes

- Assign responsibilities for accounting system change implementation
- Develop criteria to measure system success and identify potential problems

Product Mix

- Conduct a profitability analysis by product or service item
- Analyze product trends
- Review ROI on marketing efforts
- Review profit center ROI

Debt Analysis

- Develop timeline to become “Debt Free”
- Explore restructuring to minimize interest and maximize liquidity, profit, and cash
- Practice S.M.A.R.T. debt